

SECRET
(When Filled In)

SECRET

**SANDERS ASSOCIATES, INC.**

P. O. BOX 636, NASHUA, NEW HAMPSHIRE 03060

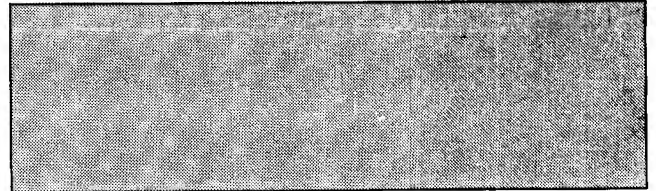
CUST. ACCT. NO.	S/A PROD. NUMBER	SALES REP.	RENEGOTIABLE	TERMS	AREA CODE	INVOICE DATE	INVOICE NUMBER
1XKF	DX			NET CASH 12 27 1966		11/29/66	N9481

Please forward all correspondence & or debit memo's to P. O. BOX 636, NASHUA, N. H. 03060

SOLD TO:

DEPARTMENT OF THE AIR FORCE
(CLASSIFIED)

SHIPPED TO:



F.O.B. POINT

GN-6610

F.O.B. POINT						
DATE SHIPPED	CUSTOMER ORDER NUMBER	CONTRACT NUMBER		JOB NUMBER	<input type="checkbox"/> PARTIAL <input type="checkbox"/> COMPLETE	
		AF33(657) 15233		GJL		
NO. PACKAGES	VIA	<input type="checkbox"/> PREPAID <input type="checkbox"/> COLLECT		WEIGHT	CHARGES	B/L NUMBER

ITEM	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>MAXIMUM BALANCE ELIGIBLE FOR PROGRESS PAYMENTS FOR SERVICES PERFORMED FROM 30 JUNE 1966 THRU 27 OCTOBER, 1966 PER ITEM 13 SECTION 2 OF THE ATTACHED FORM 1195.</p> <p>STAT</p> <p>STAT</p> <p>16 Dec 66 (Date)</p> <p>6 DEC (Date)</p> <p>AUTHORIZED CERTIFYING OFFICER</p> <p>MAIL CHECKS TO Sanders Associates, Inc., P. O. Box 1061, Boston, Mass. 02106</p>		\$ 73,564.82
			SHIPMENT NUMBER	N



sanders associates, inc.
nashua, new hampshire

ANALYSIS OF COSTS SUPPLEMENT

PUBLIC
VOUCHER NUMBER

GJL
3

U.S. DEPARTMENT OF THE AIR FORCE		CONTRACT AF33(657)15233 NUMBER	
GROSS COSTS INCURRED AND FEE EARNED		CURRENT CLAIM	CUM. TO DATE
MATERIAL, SUBCONTRACTING, PLANT EQUIPMENT, ETC.	MATERIAL FOR END PRODUCT	\$ 18,284.14	\$ 20,940.59
	SPECIAL TOOLING		
	OTHER MATERIAL		
	SUBCONTRACTORS COST		
	PLANT EQUIPMENT		
	MINOR EQUIPMENT		
	TOTAL DIRECT MATERIAL	\$ 18,284.14	\$ 20,940.59
DIRECT LABOR	MATERIAL HANDLING OVERHEAD	1,002.31	1,178.21
	ENGINEERING	31,264.64	85,129.72
	SUB-ASSEMBLY & ASSEMBLY		1.49
	FABRICATION		
	PRODUCT SUPPORT		
	FIELD ENGINEERING		
LABOR OVERHEAD	ENGINEERING	29,327.77	87,944.58
	SUB-ASSEMBLY & ASSEMBLY		2.23
	FABRICATION		
	PRODUCT SUPPORT		
	FIELD ENGINEERING		
OVERTIME PREMIUM		94.07	159.30
TRANSPORTATION OF THINGS			
OTHER DIRECT CHARGES (TRAVEL, COMMUNICATION, ETC.)		\$ 2,194.98	\$ 5,635.68
TOTAL PRODUCT COST		82,167.91	200,991.80
GENERAL AND ADMINISTRATIVE EXPENSE		\$ 6,651.51	\$ 18,916.49
TOTAL PRODUCT COST AND G & A		88,819.42	219,908.29
FIXED-FEE EARNED (%)			
XXXXXXXXXXXX 90% PROGRESS PAYMENT		\$ 79,937.48	197,917.46
CONTRACT RESERVES AND ADJUSTMENTS	EXCESS COST	(6,372.66)	(6,372.66)
	NET - RESERVE AND ADJUSTMENTS	\$	\$
ADJUSTED AMOUNTS CLAIMED	CURRENT AND AND CUMULATIVE COSTS		
	FIXED FEE		
	TOTAL	\$ 73,564.82	\$ 191,544.80

CONTRACT VALUE

TARGET/ESTIMATED COSTS \$

TARGET/FIXED FEE \$

TOTAL \$

85% FIXED FEE \$

CONTRACTOR'S REQUEST FOR PROGRESS PAYMENT		Form Approved Budget Bureau No. 22-R170
TO BE COMPLETED IN ACCORDANCE WITH INSTRUCTIONS ON REVERSE SIDE		
SECTION I - IDENTIFICATION INFORMATION		
1. TO:	2. FROM: (Contractor's Name and Address)	
DEPARTMENT OF THE AIR FORCE (CLASSIFIED)	SANDERS ASSOCIATES, INC. 95 CANAL STREET NASHUA, NEW HAMPSHIRE 03060	
3. a. TOTAL CONTRACT PRICE \$ 239,431.00	4. CONTRACT NUMBER AF33(657) 15233	5. a. PROGRESS PAYMENT REQUEST NUMBER 3
b. CONTRACT PRICE OF ITEMS TO BE DELIVERED, ACCEPTED AND INVOICED \$ 239,431.00	5. INVOICE NUMBER AND DATE N9481 NOVEMBER 29, 1966	b. DATE OF THIS REQUEST NOVEMBER 29, 1966 c. AMOUNT REQUESTED \$ 73,564.82 73,564.82
SECTION II - STATEMENT OF TOTAL COSTS INCURRED UNDER THIS CONTRACT FROM 30 JUNE 1966 TO 27 OCT. 1966		
7. COSTS ELIGIBLE UNDER PROGRESS PAYMENT CLAUSE		
a. DIRECT MATERIAL		\$ 22,118.80
b. DIRECT LABOR (Of prime contractor only)		85,131.21
c. MANUFACTURING AND PRODUCTION EXPENSE (Specify rate %)		87,946.81
d. TOTAL OTHER DIRECT COSTS (Specify in attached statement)		5,794.98
e. SUBTOTAL OF LINES 7a THROUGH 7d, AS APPLICABLE		200,991.80
f. GENERAL AND ADMINISTRATIVE EXPENSES (Specify rate %)		18,916.49
g. TOTAL OF LINES 7a AND 7f.		219,908.29
8. PERCENTAGE (90 %) APPLIED TO ITEM 7g FOR PROGRESS PAYMENT AND DOLLAR AMOUNT		197,917.46
9. a. PROGRESS PAYMENTS MADE TO SUBCONTRACTORS		
b. LIQUIDATED PROGRESS PAYMENTS TO SUBCONTRACTORS		
c. TOTAL UNLIQUIDATED PROGRESS PAYMENTS TO SUBCONTRACTORS (9a less 9b)		
d. SUBCONTRACT PROGRESS BILLINGS APPROVED FOR CURRENT PAYMENT		
10. SUBCONTRACT PROGRESS PAYMENTS AND BILLINGS (Items 9c plus 9d)		
11. a. TOTAL DOLLAR AMOUNT (Items 8 plus 10)	\$ 197,917.46	
b. PERCENTAGE (90 %) APPLIED TO ITEM 3a LIMITING AGGREGATE PROGRESS PAYMENT AND DOLLAR AMOUNT	191,544.80	
c. LESSER OF 11a OR 11b		191,544.80 ✓
12. TOTAL AMOUNT OF PREVIOUS PROGRESS PAYMENTS REQUESTED		117,979.98 ✓
13. MAXIMUM BALANCE ELIGIBLE FOR PROGRESS PAYMENTS (Item 11c less 12)		73,564.82 ✓
SECTION III - TO BE COMPLETED BY THE CONTRACTOR ONLY WHEN SPECIFICALLY REQUESTED BY CONTRACT ADMINISTRATOR		
14. COSTS INCLUDED IN ITEM 7g, APPLICABLE TO ITEMS DELIVERED, INVOICED, AND ACCEPTED TO THE SECOND DATE IN HEADING OF SECTION II		\$
15. COSTS ELIGIBLE FOR PROGRESS PAYMENTS, APPLICABLE TO UNDELIVERED ITEMS AND TO DELIVERED ITEMS NOT INVOICED AND ACCEPTED (Item 7g less Item 14)		
16. PERCENTAGE (%) APPLIED TO ITEM 15 LIMITING PROGRESS PAYMENTS AND DOLLAR AMOUNT		
17. CONTRACT PRICE OF ITEMS DELIVERED, ACCEPTED AND INVOICED TO THE SECOND DATE IN HEADING OF SECTION II		
18. AMOUNT OF ADVANCE PAYMENTS OUTSTANDING, IF ANY, INCLUDING ACCRUED INTEREST		
19. NET BALANCE OF CONTRACT PRICE OF ITEMS NOT DELIVERED, ACCEPTED AND INVOICED (Item 17 less Item 18)		
20. TOTAL AMOUNT APPLIED AND TO BE APPLIED TO REDUCE PROGRESS PAYMENTS		
21. UNLIQUIDATED PROGRESS PAYMENTS (Item 12 less Item 20)		
22. MAXIMUM PERMISSIBLE UNLIQUIDATED PROGRESS PAYMENTS		
a. ITEM 16 PLUS ITEM 10	\$	
b. PERCENTAGE (%) APPLIED TO ITEM 19 AND DOLLAR AMOUNT		
c. LESSER OF ITEM 22a OR ITEM 22b		
23. AMOUNT OF CURRENT INVOICE FOR PROGRESS PAYMENT (Item 22c less item 21, or item 13, whichever is the smaller)		
SECTION IV - CERTIFICATION		
<p>I CERTIFY THAT THE ABOVE STATEMENT (With attachments) HAS BEEN PREPARED FROM THE BOOKS AND RECORDS OF THE ABOVE NAMED CONTRACTOR IN ACCORDANCE WITH THE CONTRACT AND THE INSTRUCTIONS HEREON, AND TO THE BEST OF MY KNOWLEDGE AND BELIEF, THAT IT IS CORRECT, THAT ALL THE COSTS OF CONTRACT PERFORMANCE (Except as herewith reported in writing) HAVE BEEN PAID OR WILL BE PAID CURRENTLY, BY THE CONTRACTOR, WHEN DUE, IN THE ORDINARY COURSE OF BUSINESS, THAT THE WORK REFLECTED ABOVE HAS BEEN PERFORMED, THAT THE QUANTITIES AND AMOUNTS INVOLVED ARE CONSISTENT WITH THE REQUIREMENTS OF THE CONTRACT, THAT THERE ARE NO ENCUMBRANCES (except as reported in writing herewith, or on previous progress payment request No. _____) AGAINST THE PROPERTY ACQUIRED OR PRODUCED FOR AND ALLOCATED OR PROPERLY CHARGEABLE TO THE CONTRACT WHICH WOULD AFFECT OR IMPAIR THE GOVERNMENT'S TITLE, THAT THERE HAS BEEN NO MATERIALLY ADVERSE CHANGE IN THE FINANCIAL CONDITION OF THE CONTRACTOR SINCE THE SUBMISSION OF THE MOST RECENT WRITTEN INFORMATION DATED _____, OR IN THE STATUS OF CONTRACT PERFORMANCE SINCE THE SUBMISSION OF THE MOST RECENT WRITTEN INFORMATION DATED _____, BY THE CONTRACTOR TO THE GOVERNMENT IN CONNECTION WITH THE CONTRACT, AND THAT AFTER THE MAKING OF THE REQUESTED PROGRESS PAYMENT THE UNLIQUIDATED PROGRESS PAYMENTS WILL NOT EXCEED THE MAXIMUM UNLIQUIDATED PROGRESS PAYMENTS PERMITTED BY THE CONTRACT.</p>		
TYPED NAME AND TITLE OF PERSON SIGNING		SIGNATURE (For Contractor)
DATE SIGNED		
PER. CONTRACT FORECAST & COST ANALYSES DD FORM 110E 1 FEB 61		

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INSTRUCTIONS

SECTION I - IDENTIFICATION INFORMATION - Complete items 1 through 6 in accordance with the following instructions:

ITEM 1 - TO - Enter the name and address of the cognizant military department representative.

ITEM 2 - FROM - CONTRACTOR'S NAME AND ADDRESS - Enter the name and mailing address of the contractor.

ITEM 3a - TOTAL CONTRACT PRICE - Enter the total contract price, as amended. If the contract provides for price redetermination, enter the initial price until changed; if the contract is of the incentive type, enter the target price until changed; not the ceiling or maximum price. For letter contracts, enter the maximum expenditure authorized by the contract, as amended.

ITEM 3b - CONTRACT PRICE OF ITEMS TO BE DELIVERED AND/OR ACCEPTED - Enter the total billing price of the undelivered items and/or of delivered items not yet accepted and invoiced under the contract.

ITEM 4 - CONTRACT NUMBER - Enter the number of the contract on which progress payment is being requested.

ITEM 5 - INVOICE NUMBER AND DATE - Enter the number and date of the invoice for the progress payments requested herein. If no invoice is submitted herewith, enter "none".

ITEM 6a - Enter the number assigned to this request. All requests under a single contract must be numbered consecutively beginning with 1. Each subsequent request under the same contract must continue in sequence the same series of numbers without omission or duplication.

ITEM 6b - Enter the date of this request.

ITEM 6c - Enter the amount of progress payment requested herein, which should not exceed the amount shown in item 11c.

SECTION II - GENERAL INSTRUCTIONS - DATES - Spaces are provided in the heading of Section II for the entry of two dates. In the first space, enter the date of the first incurrence of costs of performance of the kind eligible for progress payments under the contract. In the second space, enter the date through which such costs have been accumulated for inclusion in this request and are therefore shown individually, as applicable item entries in Sections II and III.

LIMITED COSTS BASIS - Certain contracts limit the progress payment base to incurred costs of direct labor and/or direct material or other specified costs which are less than incurred "Total costs". When the contract includes such limitations only those costs eligible for progress payments under the contract are to be identified and reported in Section II.

TOTAL COST BASIS - Certain contracts provide that the progress payment base will be total incurred costs. In such cases total costs include all expenses incurred for performance of the contract which are reasonable, allocable to the contract, consistent with sound and generally accepted accounting principles and practices, and which are not otherwise excluded by the contract. (For exclusions, see the progress payment clause of the contract.)

MANUFACTURING AND PRODUCTION EXPENSE; GENERAL AND ADMINISTRATIVE EXPENSE - Under certain conditions, eligible incurred costs include manufacturing and production expenses and general and administrative expenses which have been incurred for performance of the contract which are reasonable, allocable to the contract, and consistent with sound and generally accepted accounting principles and practices.

(NOTE: In connection with the first progress payment request on a contract, attach an explanation of the method, bases and period used in determining the amount of each of these two types of expenses. If the method, bases or periods used for computing these expenses differ in subsequent requests for progress payments under the contract, attach an explanation of such changes to the progress payment request involved.)

INCURRED COSTS INVOLVING SUBCONTRACTORS - If the incurred costs eligible for progress payments under the contract include costs shown on invoices of subcontractors, suppliers and others that portion of the costs computed on the basis of such invoices can only include costs for: (1) completed work to which the prime contractor has acquired title; (2) materials delivered to which the prime contractor has acquired title; (3) services rendered; and (4) costs billed under cost reimbursement or time and material subcontracts for work to which the prime contractor has acquired title.

SECTION II - SPECIFIC INSTRUCTIONS

ITEM 7 - COSTS ELIGIBLE UNDER PROGRESS PAYMENT CLAUSE - Costs to be shown in items 7a through 7g are not to include advance payments, down payments, deposits, or progress payments made or to be made to subcontractors, suppliers or others.

ITEM 7 - a and b - If applicable, enter the direct material and direct labor costs.

ITEM 7 - c - If applicable, enter the rate used in computing manufacturing and production expenses and the computed dollar amount.

ITEM 7 - d - Enter the total of all other direct costs. Attach a separate statement identifying each such cost and the amount thereof.

ITEM 7 - e - Self-explanatory.

ITEM 7 - f - If applicable, enter the rate used in computing general and administrative expenses and the computed dollar amount.

ITEM 7 - g - Self-explanatory.

ITEM 8 - Enter the percentage figure for progress payments stated in the contract (Paragraph (a) (1) (i) of the uniform progress payment clause) and the computed dollar amount based on that percentage, i.e., the computed dollar amount of the entry in item 7g.

ITEMS 9 AND 10 - Make no entry unless the contract requires progress payments to the contractor on account of progress payments to subcontractors. Include only progress payments on subcontracts which conform to the progress payment provisions of the prime contract.

ITEM 9 - a - Enter only progress payments actually paid.

ITEM 9 - b - Enter total progress payments recouped from subcontractors.

ITEM 9 - c - Self-explanatory.

ITEM 9 - d - Make no entry unless the prime contract specifies progress payments on account of unpaid subcontract progress payment billings which have been approved for current payment in the ordinary course of business. Include only such approved unpaid invoices.

ITEM 10 - Self-explanatory.

ITEM 11 - a - Self-explanatory.

ITEM 11 - b - Enter the percentage stated in the contract which limits aggregate progress payments (Paragraph (a) (4) of the uniform progress payment clause) which can be made and compute the dollar amount based on that percentage, i.e., the computed dollar amount of the entry in item 3a.

ITEM 11 - c - Self-explanatory.

ITEMS 12 AND 13 - Self-explanatory.

SECTION III - GENERAL INSTRUCTIONS - This section is to be completed only when specifically requested by Government personnel responsible for administration of the contract. Completion of this section will be requested when the rate or quality of contract performance is not satisfactory, or when there is reason to believe that: (a) the contract may involve a loss to the contractor; or (b) insufficient costs have been allocated to delivered items; or (c) outstanding progress payments may exceed (1) the fair value of the work accomplished on the undelivered portion of the contract or (2) the applicable percentage of cost properly allocated to unfinished work.

SECTION III - SPECIFIC INSTRUCTIONS

ITEM 14 - Of the costs reported in item 7g, compute and enter only costs which are applicable to items delivered, invoiced and accepted to the applicable date. In order of preference, these costs are to be computed on the basis of one of the following: (a) the actual unit cost of items delivered, giving proper consideration to the deferment of the starting load costs; (b) projected unit costs (based on experienced costs, plus estimated costs to complete the contract), where the contractor maintains cost data which will clearly establish the reliability of such estimates; and (c) the total contract price of items delivered.

ITEM 15 - Self-explanatory.

ITEM 16 - Enter the percentage stated in the contract limiting unliquidated progress payments in relation to eligible costs (Paragraph (a) (3) (i) of the uniform progress payment clause). Compute and enter the dollar amount based on that percentage, i.e., the percentage of the entry in item 15.

ITEM 17 - Enter the total billing price, as adjusted, of items delivered, accepted and invoiced to the applicable date.

ITEMS 18 AND 19 - Self-explanatory.

ITEM 20 - This entry is to be completed from the contractor's records. It is the total of all amounts which have been or are to be applied from previous billings to reduce outstanding progress payments, including amounts, if any, of payments OTHER than those applied from previous billings. (NOTE: If the entry includes reductions effected by means other than through previous billings, attach a statement showing details thereof.)

ITEM 21 - Self-explanatory.

ITEM 22 - a - Self-explanatory.

ITEM 22 - b - Enter the percentage stated in the contract, limiting unliquidated progress payments to that percentage of the contract price of items which have not been delivered and accepted (Paragraph (a) (3) (ii) of the uniform progress payment clause).

ITEM 22 - c - Self-explanatory. (NOTE: If the entry in this item is less than the entry in item 21, there has been an overpayment which requires adjustment.)

ITEM 23 - Self-explanatory.